

1 HONORABLE RICHARD A. JONES
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7 UNITED STATES DISTRICT COURT
8 WESTERN DISTRICT OF WASHINGTON
9 AT SEATTLE

10 JEFFREY D. WEIDENHAMER,
11 Plaintiff,

12 v.
13 EXPEDIA, INC.,
14 Defendant.

CASE NO. C14-1239RAJ
ORDER

15 **I. INTRODUCTION**

16 This matter comes before this Court on Plaintiff Jeffrey D. Weidenhamer's
17 ("Plaintiff") and Defendant Expedia, Inc.'s ("Defendant" or "Expedia") LCR 37 Joint
18 Submission. The Court declines to elaborate on the facts in this case as they are detailed
in this Court's previous Orders.¹

19 **II. LEGAL STANDARD**

20 The Court has broad discretion to control discovery. *Avila v. Willits Envtl.*
21 *Remediation Trust*, 633 F.3d 828, 833 (9th Cir. 2011). That discretion is guided by
22 several principles. Most importantly, the scope of discovery is broad. A party must

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24 ¹ A Motion to Seal has been filed in conjunction with this submission. Dkt. # 96. A "good cause" standard applies to motions to seal discovery documents attached to non-dispositive motions. See *In re Midland Nat'l Life Ins. Co. Annuity Sales Practices Litig.*, 686 F.3d 1115, 1119 (9th Cir. 2012). The documents sought to be sealed are Defendant's competitively sensitive business information relating to its various baggage fee systems. See Dkt. # 95 Ex. A & B. The Court finds that good cause exists to seal this information and GRANTS the Motion to Seal. See *Apple Inc. v. Samsung Elec. Co.*, 727 F.3d 1214, 1224 (Fed. Cir. 2013) (applying Ninth Circuit law).

1 respond to any discovery request that is not privileged and that is “reasonably calculated
2 to lead to the discovery of admissible evidence.” Fed. R. Civ. P. 26(b)(1). The Court,
3 however, must limit discovery where it can be obtained from some other source that is
4 more convenient, less burdensome, or less expensive, or where its “burden or expense . . .
5 outweighs its likely benefit, considering the needs of the case, the amount in controversy,
6 the parties’ resources, the importance of the issues at stake in the action, and the
7 importance of the discovery in resolving these issues.” Fed. R. Civ. P. 26(b)(2)(C)(i),
8 (iii).

9 **III. ANALYSIS**

10 The Parties dispute Defendant’s responses to four of Plaintiff’s discovery requests,
11 specifically:

12 Plaintiff’s First Set of Request for Production of Documents:

13 **Document Request No. 21:**

14 Policies or Procedures Concerning Your disclosure of baggage fees.

15 Dkt. # 91 Ex. A at 33.

16 Plaintiff’s Second Set of Requests for Production of Documents:

17 **Document Request No. 23:**

18 Copies of all Expedia customer complaints, comments, or criticisms
19 Concerning Expedia’s baggage fee disclosures.

20 **Document Request No. 26:**

21 Documents showing any errors in baggage fee disclosures that Expedia has
22 identified.

23 Dkt. # 91 Ex. B at 37, 39.

24 Plaintiff’s Second Set of Interrogatories:

25 **Interrogatory No. 10:**

26 Identify all other airline baggage fee disclosures that You have determined
27 incorrectly stated the amount of the baggage fee or that Expedia had “no
28 information” for such fee when it in fact did.

29 Dkt. # 91 Ex. C at 48.

30 Plaintiff now argues that Defendant has levied improper objections to these
31 requests. Those objections fall into three general categories: (1) Defendant has limited its
32 search for documents to only its U.S. points of sale, (2) Expedia has redacted personal
33 information, and (3) Defendant has argued that Plaintiff’s requests are redundant.

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1 identifying information (“PII”) of passengers or customers from customer complaints,
 2 and (3) Defendant has limited its searches to only Virgin Australia SaverLite fares. *See*
 3 Dkt. # 91 at 4-6. In addition to these topics, Defendant raises two of its own: (1)
 4 Plaintiff’s Motion is untimely, and (2) the Complaint’s class definition inherently
 5 imposes a July 2012 limitation. *See* Dkt. # 91 at 8, 16-17.²

6 a. Whether this Motion Is Timely

7 The Parties first dispute whether Plaintiff timely filed this Motion. The class
 8 discovery deadline in this case was originally set for February 27, 2015. *See* Dkt. # 16.
 9 Subsequently, Plaintiff moved for an extension of the class certification deadline (*see*
 10 Dkt. # 19), which this Court denied (Dkt. # 27), though the Court also ordered Defendant
 11 to prepare additional responses to Plaintiff’s class discovery (Dkt. # 27). The class
 12 discovery deadline was never altered.

13 Defendant argues that Plaintiff did not raise any of the issues raised in the Motion
 14 until 60 days after Defendant first served its Responses and over two weeks after Plaintiff
 15 filed his Motion for Class Certification. *See* Dkt. # 91 at 8-9 (citing Dkt. # 94 (Bugaighis
 16 Decl.) ¶ 3). Defendant contends that it has continued to produce responsive documents in
 17 four productions from March 13, 2015 through April 10, 2015 despite the fact that it is
 18 long past the discovery deadline. *See id.* at 8; *see also* Dkt. # 94 (Bugaighis Decl.) ¶ 6.
 19 Defendant argues that it has raised its objection concerning the U.S. point of sale since
 20 the outset of discovery and that Plaintiff has not provided any reason for the delay or for
 21 why he needs this additional discovery. *See id.* at 9.

22 The Court is concerned with Plaintiff’s delay. Defendant has maintained its
 23 objection to producing documents relating to its business activities outside the United

24 ² Before engaging in the substance of the submission, the Court notes that Defendant has filed a
 25 surreply seeking to strike the Declaration of Scott Poynter. *See* Dkt. # 100-102. The Court does
 26 not rely upon Mr. Poynter’s declaration or its attached exhibits and therefore declines to rule.
 27 Nevertheless, the Court cautions the Parties that any new evidence or argument for which a non-
 28 moving party is not given the opportunity to respond will ordinarily be stricken. *See Nautilus
Grp., Inc. v. Icon Health & Fitness, Inc., 308 F. Supp. 2d 1208, 1214 (W.D. Wash. 2003) (citing
Provenz v. Miller, 102 F.3d 1478, 1483 (9th Cir. 1996)).*

1 States since at least January 27, 2015. *See* Dkt. # 24 (Bugaighis Decl.) Ex. A at 5; *see*
 2 also Dkt. # 94 (Bugaighis Decl.) ¶ 2. And the evidence suggests that Plaintiff did not
 3 raise these issues until May 1, 2015, long after Defendant's production and after the
 4 discovery deadline. *See* Dkt. # 94 (Bugaighis Decl.) ¶¶ 2-3. Motions to compel may be
 5 denied for lack of timeliness (*see Harris v. City of Seattle*, 315 F. Supp. 2d 1112, 1118-19
 6 (W.D. Wash. 2004)), but the Court declines to do so here, given that part of the reason
 7 discovery has been drawn out in this litigation was the Court's order on Plaintiff's
 8 previous motion to compel (Dkt. # 27). Suffice it to say that going forward in this
 9 litigation, this Court fully expects the Parties to comply with all applicable deadlines,³
 10 which this Court will vigorously enforce. Moreover, the Court reminds the Parties that
 11 the Local Rules of this Court specifically state that written discovery "must be served
 12 sufficiently early that all responses are due **before** the discovery deadline" and "[a]ny
 13 motion to compel discovery shall also be filed and served **on or before this deadline** or as
 14 directed by court order." Local Rules W.D. Wash. LCR 16(b)(2) (emphasis added).

15 b. Whether Defendant Properly Limited Its Search to July 2012

16 Although not specifically raised by Plaintiff, it appears that he objects to
 17 Defendant's limitation of its documents to the time period July 1, 2012 to July 11, 2014.
 18 *See* Dkt. # 91 at 17-18. The crux of Plaintiff's argument is that a more appropriate time
 19 limitation would date back to July 2010, when the statute of limitations period expired.
 20 *See id.* at 18. Defendant argues that Plaintiff's original class definition limited the class
 21 period to July 2012 to the filing of the Complaint (*see id.* at 17 (citing Compl. ¶ 40)) and
 22 Plaintiff did not object until May 1, 2015 (*see id.*).

23 The Court agrees with Defendant. Plaintiff's original class definition specifically
 24 limited the relevant time period to July 2012 (*see Compl. ¶ 40*) and Defendant was
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26 ³ "A scheduling order 'is not a frivolous piece of paper, idly entered, which can be cavalierly
 27 disregarded by counsel without peril.'" *Johnson v. Mammoth Recreations, Inc.*, 975 F.2d 604,
 28 610 (9th Cir. 1992) (quoting *Gestetner Corp. v. Case Equip. Co.*, 108 F.R.D. 138, 141 (D. Me.
 1985)).

1 entitled to rely upon that in preparing its discovery responses. Furthermore, Plaintiff
2 does not provide any evidence that he ever objected to Defendant's limitation. *See e.g.*,
3 Dkt. # 91 at Ex. G (no specific objection to time period limitation).

4 Accordingly, to the extent that Plaintiff seeks additional documents at this time
5 stretching beyond the July 2012 date, the Court **DENIES** that request.

6 c. Whether Defendant Must Produce Documents From Non-U.S. Points of Sale

7 The next question is whether Defendant properly limited the scope of its document
8 production to only its U.S. point of sale. In addition to Defendant's U.S. website, it also
9 has 30 non-U.S. points of sale, ostensibly for customers in other countries. *See* Dkt. # 95
10 (LaFranchi Decl.) ¶ 2. This issue pertains to Plaintiff's Document Request Nos. 21, 23,
11 and 26, and Interrogatory No. 10.

12 Plaintiff's justification for seeking documents for Expedia's non-U.S. points of
13 sale is that "such proof will demonstrate that Expedia can, and does provide accurate
14 baggage fee disclosures in areas outside the United States" to establish whether an
15 injunction is appropriate in this case. *See* Dkt. # 91 at 5. Defendant contends that its
16 limitation is appropriate because the Complaint specifically limited the class to
17 individuals who purchased through the U.S. point of sale and because of the high burden
18 and cost of production for documents relating to its 30 non-U.S. points of sale. *See* Dkt.
19 # 91 at 9-10.

20 The Court agrees with Defendant. Plaintiff does not provide any evidence that
21 Expedia's non-U.S. points of sale provide any more accurate baggage fee information
22 than its U.S. point of sale. The documents cited by Plaintiff's counsel (*see* Dkt. # 94
23 (Bugaighis Decl.) Ex. A; Dkt. # 95 (LaFranchi Decl.) Ex. A) do not establish that non-
24 U.S. points of sale have *more accurate* baggage fee information, only that they may have
25 *different* information. This is not surprising, given the obvious fact that Expedia's non-

1 U.S. points of sale are subject to regulations by other countries,⁴ are localized to different
 2 languages and currencies, and may have different display limitations. *See* Dkt. # 95
 3 (LaFranchi Decl.) ¶ 3. In fact, the documents suggest that non-U.S. points of sale use
 4 similar, if not identical, systems for pulling estimated baggage fees. *See id.*

5 The Court further notes that Plaintiff's original class definition (which he oddly
 6 deviates from in his Motion for Class Certification) specifically limits the class to persons
 7 "who purchased online airfares from Defendant ***using Defendant's U.S. website and/or***
 8 ***the Expedia App.***" Compl. ¶ 40 (emphasis added). Whatever reason Plaintiff may have
 9 had for changing that class definition (*see* Dkt. # 33 at 15), Defendant had a right to rely
 10 upon Plaintiff's original class definition.

11 At bottom, any documents concerning Defendant's non-U.S. points of sale are of
 12 marginal relevance at best, especially as Plaintiff's cited documents do not support his
 13 position and because his original class definition was specifically limited to the U.S.
 14 point of sale. The Court is further convinced that the burden and expense of producing
 15 these marginally relevant documents far outweighs their likely benefit. *See* Fed. R. Civ.
 16 P. 26(b)(2)(C)(iii). Requiring Defendant to produce these documents would vastly
 17 expand an already voluminous production (*see* Dkt. # 94 (Bugaighis Decl.) ¶ 6
 18 (Defendant collected and processed over 10,300 pages of documents and 1,950
 19 megabytes of data)), entail additional translation costs (*see* Dkt. # 95 (LaFranchi Decl.) ¶
 20 3), and, in the Court's view, potentially require the involvement of additional entities or
 21 foreign law (*cf.* Dkt. # 95 (LaFranchi Decl.) ¶ 3 (varying regulatory requirements)).
 22 Accordingly, the Court **DENIES** Plaintiff's request for documents concerning Expedia's
 23 non-U.S. points of sale.

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 26 ⁴ In fact, although not specifically discussed by Defendant, it is possible that these non-U.S.
 27 points of sale could be subject to different sets of privacy laws (*cf. United States v. Vetco*, 691
 28 F.2d 1281, 1288 (9th Cir. 1981); *In re Air Crash at Taipei, Taiwan on October 31, 2000*, 211
 F.R.D. 374, 377 (C.D. Cal. 2002)), or be tied to another, separate foreign entity, and therefore
 outside of Defendant's possession, control, or custody (Fed. R. Civ. P. 34(a)(1)).

1 d. Whether Defendant Must Provide Personal Identifying Information

2 The next question this Court addresses is whether Defendant must produce PII for
 3 its customers who complained about baggage fees. Plaintiff contends that there is no
 4 authority for Defendant's redaction of customer names and similar identifying
 5 information. *See* Dkt. # 91 at 5. Defendant argues that discovery of customer PII is
 6 rarely granted at the pre-certification stage. *See id.* at 15. This issue pertains to
 7 Plaintiff's Document Request Nos. 23 and 26 and Interrogatory No. 10.

8 Plaintiff cites *Shaw v. Experian Info. Sols., Inc.*, 306 F.R.D. 293, 301 (S.D. Cal.
 9 2015), for the proposition that disclosure of certain kinds of PII is commonly permitted
 10 during pre-certification discovery in class action lawsuits. In contrast, Defendant cites
 11 *Bird Hotel Corp. v. Super 8 Motels, Inc.*, No. CIV 06-4073, 2007 WL 404703, at *2
 12 (D.S.D. Feb. 1, 2007) for the opposite.

13 The case law generally recognizes that in evaluating requests for the identifying
 14 information of putative class members, the Court must balance the privacy rights of those
 15 non-party putative class members and the requesting party's need for that information.
 16 *See Artis v. Deere & Co.*, 276 F.R.D. 348, 352-53 (N.D. Cal. 2011) ("Even when
 17 discovery of private information is found directly relevant to the issues of ongoing
 18 litigation, it will not be automatically allowed; there must then be a 'careful balancing' of
 19 the 'compelling public need' for discovery against the 'fundamental right of privacy.'")
 20 (quoting *Wiegele v. Fedex Ground Package Sys.*, 2007 WL 628041, at *2 (S.D. Cal. Feb.
 21 8, 2007)). In conducting this balancing, however, courts note that disclosure of customer
 22 "names, addresses, and telephone numbers is a common practice in the class action
 23 context." *Id.* at 352 (citing *Currie-White v. Blockbuster, Inc.*, No. C 09-2593 MMC
 24 (MEJ), 2010 WL 1526314, at *2 (N.D. Cal. Apr. 15, 2010)); *but see Charles v.*
 25 *Nationwide Mut. Ins. Co., Inc.*, No. 09 CV 94 ARR, 2010 WL 7132173, at *5 (E.D.N.Y.
 26 May 27, 2010) (citing *Dziennik v. Sealift, Inc.*, No. 05-CV-4659 (DLI)(MDG), 2006 WL
 27 1455464, at *1 (E.D.N.Y. May 23, 2006)); *see also Putnam v. Eli Lilly & Co.*, 508 F.

1 Supp. 2d 812, 814 (C.D. Cal. 2007) (compelling disclosure, but recognizing that courts
2 have “come out on both sides of this issue”).

3 Plaintiff provides no reason for why he needs this information. Nor can the Court
4 identify any relevance that PII may have to Plaintiff’s Rule 23 showing. An examination
5 of the Parties’ meet and confer correspondence does not shed any additional light, only
6 that Plaintiff has previously maintained his position that Defendant is incorrect on the
7 law. *See Dkt. # 91 Ex. G at 85.* In contrast, Defendant gives specific reasons for why the
8 privacy concerns connected with its customers’ PII is overriding: Plaintiff seeks this PII
9 “in tandem with customers’ private travel itineraries.” *See Dkt. # 91 at 16.* In other
10 words, disclosure of the specific PII in this case will involve more than the mere contact
11 information at issue in other cases, but also their travel information, including
12 destinations, points of origin, and travel companions.⁵ *See id.*

13 In short, this Court has options. Neither party has made a particularly strong
14 impression on this issue. Nevertheless, the Court finds that in balance, Defendant’s
15 argument prevails. Plaintiff simply has not shown how this information is relevant or
16 necessary to making his case for class certification (or even how it is relevant to the
17 substantive merits of his claims) – and Plaintiff certainly was able to move for class
18 certification without such information. *See Dkt. # 33.* In contrast, Defendant has shown
19 that this information is sensitive and that it has already produced substantial information,
20 although with redactions. This seems a prudent course, and has been followed by other
21 courts as well. *See Shaw*, 306 F.R.D. at 301 (noting that the plaintiffs “agreed to accept
22 the requested ACDV data ‘with all personal information redacted’” in holding that

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24 ⁵ Although certainly not binding on this Court, the California Supreme Court has ruled that
25 contact information of potential class members is generally discoverable prior to class
certification. *See Pioneer Elecs. (USA), Inc. v. Superior Court*, 150 P.3d 198, 205 (Cal. 2007).
26 Nevertheless, in reaching this holding, it noted that “[c]ontact information,” would not reveal
“personal or business secrets, intimate activities, or similar private information.” *Id.* at 206.
27 Such information may be at risk here – some individuals booking travel may be less than
enthusiastic about the revelation of their secret rendezvous or escapades.

1 privacy concerns did not outweigh plaintiffs' need for customer contact information).
 2 Consequently, the Court **DENIES** Plaintiff's request for PII in connection with his
 3 requests pertaining to the baggage fee class.⁶

4 e. The “Virgin Australia SaverLite” Objection And Search Parameters

5 The final issue for this Court to determine is whether Defendant should be able to
 6 rely upon a supposed “Virgin Australia SaverLite” objection and decline to produce
 7 documents from the files of its other Account Representatives for roughly 170 other
 8 airlines. *See* Dkt. # 91 at 6. Apparently, though not entirely clear, Plaintiff also objects
 9 to the specific search terms that Defendant used.⁷ *See id.* at 20-21. Plaintiff argues, in
 10 part, that deficiencies in Defendant's production are highlighted by its subpoena to a third
 11 party carrier, Delta Airlines (“Delta”), who responded with 81 pages of documents
 12 covering a four year period regarding Defendant's baggage fee displays, including 29
 13 with Delta's Expedia Account Representative. *See id.* at 3. This objection applies to
 14 Plaintiff's Document Request Nos. 21, 23, and 26 and Interrogatory No. 10.

15 Defendant makes two arguments: (1) that it has never relied upon the “Virgin
 16 Australia SaverLite” objection, and (2) it tailored its search based upon another of
 17 Plaintiff's discovery requests. *See* Dkt. # 91 at 11-13.

18 Defendant's search for responsive documents incorporated Plaintiff's search terms
 19 from another Document Request.⁸ *See* Dkt. # 94 (Bugaighis Decl.) ¶¶ 3-4. These search
 20

21 ⁶ The only issue currently before this Court is whether Defendant should provide PII for
 22 Plaintiff's discovery requests pertaining to the baggage fee class. The Court notes that
 23 Defendant made the identical objection for certain requests pertaining to the MOBILEGO class.
See Dkt. # 91 Ex. B at 38-39 (Document Request No. 25).

24 ⁷ At the hearing, Plaintiff appeared to clarify that he took issue with the search terms Defendant
 25 applied to its ESI, because Defendant did not disclose the specific terms that it used and, more
 26 pertinently, how Defendant filtered out certain irrelevant documents. These issues were not
 27 actually raised in the substance of the Motion. *See* Dkt. # 91 at 1-6. And the Court struggles to
 28 understand how such a simple issue could not have been addressed through a meaningful meet
 and confer by the Parties' counsel.

29 ⁸ Defendant used substantially the same search terms as those from Plaintiff's Document Request
 30 No. 25, which requested documents containing: “((“bag! AND (fee OR charge OR disclose))
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1 terms were applied to ten custodians, including three personnel in charge of baggage fees,
 2 Defendant's Director of Technology and its Transport Operations Manager. *See id.* ¶ 4.
 3 Defendant also produced documents from two of its Airline Representatives. *See id.* ¶ 5.
 4 Ultimately, these searches resulted in over 10,300 pages of documents and five or six
 5 witnesses for deposition. *See id.* ¶ 6.

6 The Court first addresses whether Defendant conducted an improperly narrowed
 7 search by applying the search terms in Plaintiff's Document Request No. 25 to other
 8 requests. The Parties indicate that they agreed to abide by the Western District of
 9 Washington's Model ESI Agreement. *See Dkt. # 15 at 4.* The Model ESI Agreement
 10 contains an extensive discussion of search methodology. *See Model ESI Agreement at 4*
 11 (accessible at <http://www.wawd.uscourts.gov/sites/wawd/files/ModelESIAgreement.pdf>).
 12 Ordinarily, the Parties are to reach an agreement on the applicable search terms, with a
 13 limitation to 5 additional search terms absent a showing of good cause. *Id.* Search terms
 14 or queries returning more than 250 megabytes of data are presumptively overbroad. *See*
 15 *id.*

16 There is no indication here whether the Parties agreed to a common set of search
 17 terms. In fact, there is no indication here that the Parties have ever abided by their own
 18 agreement⁹ and consulted with each other prior to proposing search terms. Suffice it to
 19 say that in this Court's view, in the absence of additional direction from Plaintiff,
 20 Defendant applied reasonable search terms aimed at identifying responsive documents.
 21 Those searches contained 13 search terms, all responsive to the discovery requests, and
 22 returned nearly eight times the amount of data deemed to be presumptively overbroad.

23
 24 AND (incorrect OR error OR update OR "no info" OR "no fee" OR ALC OR "A La Carte" OR
 25 "air admin") OR "MOBILEGO."''' *See Dkt. # 94 (Bugaighis Decl.) ¶¶ 3-4.*

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 28 ⁹ Perhaps illustrating the extent to which the Parties have been preoccupied with mundane
 discovery issues, the Parties appeared to disagree at the hearing as to whether they had even
 entered into the Model ESI Agreement. That comes as quite a surprise to this Court as the
 Parties previously represented to this Court that they had entered into that agreement. *See Dkt. #*
 15 at 4.

1 *See Dkt. # 94 (Bugaighis Decl.) ¶ 6 (over 1,950 megabytes of data). Although there was*
2 *a failure on both sides to sufficiently adhere to the Model ESI Agreement, any failure was*
3 *modest, and it is long past the time for correcting such problems. See Dkt. # 16 (class*
4 *discovery deadline set for February 27, 2015). The Court therefore rejects Plaintiff's*
5 *objection to Defendant's search terms. Should the Parties conduct further discovery on*
6 *ESI, they are to adhere to their agreement (or non-agreement, whatever it may be).*

7 Next, the Court notes that it does not appear that Defendant has limited its
8 document productions to only the Virgin Australia SaverLite fares. Defendant produced
9 documents pertaining to Philippines Air, for example. *See Dkt. # 94 (Bugaighis Decl.) ¶*
10 *5.* Additionally, the search terms that Defendant used in no way limited the search to
11 only documents pertaining to those fares. To an extent, the Court agrees with Plaintiff
12 that neither his discovery requests nor any version of his class definition limits the scope
13 of the claims to only the Virgin Australia SaverLite fares. At the same time, Plaintiff has
14 not produced any evidence to show that Defendant has actually relied upon this objection.
15 In fact, if anything, Defendant has presented evidence that it has never relied upon this
16 objection in responding to discovery. *See Dkt. # 94 (Bugaighis Decl.) ¶ 8.*

17 In any event, the real dispute between the Parties boils down to whether Defendant
18 must search through the emails of its Account Representatives for approximately 170
19 different airlines. *See Dkt. # 91 Ex. G at 86 (listing airlines).* The Court **DENIES**
20 Plaintiff's request. As a preliminary matter, the Court has declined to certify Plaintiff's
21 proposed baggage fee class. Whether the Court will reopen class discovery for the
22 baggage fee class is an issue that it may revisit, but declines to do so at this juncture.
23 Additionally, the Court believes that such a search is likely cumulative. Defendant has
24 already searched the emails of Defendant's "Transport Operations Manager (Jennifer
25 Romero), who serves as a liaison between airline account representatives and Mark
26 LaFranchi for any baggage fee complaints." *See Dkt. # 94 (Bugaighis Decl.) ¶ 4.* Mark
27 LaFranchi is the individual responsible for Defendant's "baggage fee displays and for

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1 addressing customer complaints concerning baggage fees.” *See* Dkt. # 97 (LaFranchi
2 Decl.) ¶ 1. Plaintiff has not provided sufficient information to show that expanding the
3 search to an additional 170 custodians would reveal any more relevant information.

4 To be sure, Delta’s production gives this Court some pause, as it shows that at
5 least *some* documents escaped Defendant’s searches. Nevertheless, the Court is
6 persuaded that such a failure was minimal, given the volume of Delta’s subpoena
7 production in comparison to Defendant’s – 81 pages allegedly missed within a 10,300
8 page production barely amounts to a few needles in a haystack. Furthermore, it appears
9 that Plaintiff has already subpoenaed many of these air carriers, whose responses do not
10 reveal any glaring deficiencies in Defendant’s production. *See* Dkt. # 94 (Bugaighis
11 Decl.) ¶ 12; *see also* Dkt. # 90 at 7 n.3. Whatever the limited problems with this
12 production, this Court finds only that the Parties should have worked more closely in
13 crafting an adequate electronic discovery protocol for identifying these documents. That
14 some documents escaped any given search is often inevitable, given the volume of
15 information involved.

IV. CONCLUSION

17 For the foregoing reasons, the Court therefore **DENIES** Plaintiff’s Motion to
18 Compel in its entirety. At this juncture, the Court will once again remind the Parties of
19 the need to cooperate fully in discovery and to genuinely meet and confer to resolve
20 issues. Given the Court’s ruling on Plaintiff’s Motion for Class Certification, the Court
21 anticipates that discovery issues may once again arise. When discovery issues arise, the
22 first instinct of the Parties should not be to run to file a motion with the Court, but to
23 engage in a meaningful process of resolving the issues amongst the Parties.

24 DATED this 13th day of November, 2015.

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26 _____
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28 The Honorable Richard A. Jones
United States District Court

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